BEFORE THE TENNESSEE REGULATORY AUTHORITY

2003 NOV -4, PH 3: 55

IN RE:

T.R.A. DOCKET ROOM.

APPLICATION OF JACKSON ENERGY:

AUTHORITY FOR A CERTIFICATE OF :

CONVENIENCE AND NECESSITY TO :

PROVIDE TELECOMMUNICATIONS

SERVICES AS A CARRIERS' CARRIER:

Docket No. 03-00438

PRE-FILED REBUTTAL TESTIMONY OF

DANA R. WHEELER, SENIOR VICE PRESIDENT AND CHIEF FINANCIAL OFFICER, JACKSON ENERGY AUTHORITY

- 1 I, Dana R. Wheeler, do hereby testify as follows in support of the Application of the Jackson
- 2 Energy Authority ("JEA") for a Certificate of Convenience and Necessity as a Carriers' Carrier
- 3 (the "Application") to provide certain telecommunications services in Madison County,
- 4 Tennessee:

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- 6 Q: PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.
- 7 A: My name is Dana R. Wheeler. I am the Senior Vice President and Chief Financial
- 8 Officer of the Jackson Energy Authority.

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- 10 Q: PLEASE BRIEFLY DESCRIBE YOUR DUTIES.
- 11 A: As Senior Vice President and Chief Financial Officer, I have the responsibility for
- managing the financial aspects of the operations of JEA. I report directly to the Chief
- 13 Executive Officer of JEA.

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- 15 Q: PLEASE DESCRIBE YOUR BUSINESS EXPERIENCE AND EDUCATIONAL
- 16 **BACKGROUND.**
- 17 A. Prior to my appointment as Senior Vice President and Chief Financial Officer of Jackson
- 18 Energy Authority, I served as Senior Vice President of the Electric Division at Jackson
- 19 Energy Authority (and its predecessor, Jackson Utility Division) from 1998 2003. Prior
- 20 to this time, I served for two years as Vice President of Marketing and Business
- 21 Development with Jackson Utility Division. From 1993 1996, I was employed with
- Allen & Hoshall Architects and Engineers in the Marketing and Business Development
- Department. Prior to 1993, I was co-owner and President of a successful retail computer

franchise, and from 1977 – 1985, I worked at Power and Telephone Supply as a sales engineer. Prior to 1977, I was a project engineer for Jackson Utility Division's electric system for six years.

I am a graduate of The University of Tennessee with a Bachelor's Degree in Science/Electrical Engineering, and I am a registered Professional Engineer in the State of Tennessee. I also serve as a director of The Tennergy Corporation.

A:

Q: WHAT IS THE PURPOSE OF YOUR TESTIMONY?

The purpose of my testimony is to update the Directors on the status of JEA's cable system bond issue and to respond to aspects of the pre-filed testimony of Mr. William J. Barta, which was submitted on behalf of Charter Communications in this docket. In his pre-filed testimony, Mr. Barta suggests that the Directors should review JEA's treatment of certain start-up costs that have been incurred through September 30, 2003. I will provide the Directors with further detail concerning the amounts and JEA's arrangements to repay these start-up costs.

Q. PLEASE PROVIDE AN UPDATE ON THE STATUS OF JEA'S CABLE SYSTEM BOND ISSUE.

A. On September 16th, 2003, JEA closed its bond issue and obtained \$54.3 million in funding for certain construction and operating expenses to be incurred in connection with the construction and operation of its cable and internet system. The bonds were issued as taxable variable rate demand bonds.

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- 3 Q. PLEASE DESCRIBE THE EXPENDITURES THAT THE ELECTRIC DIVISION
- 4 HAS INCURRED ON BEHALF OF THE TELECOMMUNICATIONS DIVISION
- 5 THROUGH SEPTEMBER 30, 2003.
- 6 A. JEA set up work orders in the Electric Division to capture all the expenses associated
- with the start up of the Telecommunications Division. Included in the captured costs are
- labor and associated employee benefits such as workers' compensation, pension, medical
- dental insurance, outside professional services; travel and lodging; software; a building
- for cable head end equipment; and vehicles and associated expenses. Costs associated
- with the telephone business unit were tracked under a separate work order. As of
- September 30, 2003, the total amount of the work orders was \$1,665,472. Of this amount
- \$169,203 is in the work orders capturing costs associated with the telephone business
- 14 unit.

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- 16 Q. WILL THE TELECOMMUNICATIONS DIVISION REIMBURSE THE
- 17 ELECTRIC DIVISION FOR THESE EXPENSES?
- 18 A. Yes. In fact, nearly all of these expenditures have already been reimbursed. There have
- been a few additional expenses since the issuance of the bonds in September, and the
- Telecommunications Division will reimburse these costs as well.

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22 Q. HOW WILL THESE EXPENDITURES BE REIMBURSED?

- Once JEA issued its bonds, the work orders were transferred to the Telecommunications
 Division and the Electric Division was reimbursed from the Bond proceeds for the cable
 and internet business unit work order. JEA also made a draw from the line of credit from
 Union Planters Bank to pay the costs captured in the telephone business unit work order.
 The remaining reimbursements are being captured, and the Telecommunications Division
 will be reimbursed the Electric Division when work orders for October, 2003 are closed
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Q. DOES THIS CONCLUDE YOUR TESTIMONY?

10 A. Yes, it does.

out.

I swear that the foregoing testimony is true and correct to the best of my knowledge, information and belief.

Dana R. Wheeler

Senior Vice President and Chief Financial Officer

Jackson Energy Authority

Subscribed and sworn to me this 4th day of November, 2003

Amanda Sullivan Notary public

My commission expires September 22, 2007

